

Henri Gresset, CCIM

Senior Associate of Brokerage Services | Charlotte, NC



I believe there's an inherent desire in a human's spirit to leave a legacy. Whether that be genetic, philanthropic, physical or otherwise. Real estate, which outlast one's life, satisfies that innate desire for legacy.



(704) 343-4339 Henri.Gresset@childressklein.com

With a forward-thinking mindset and an appetite for problem solving & negotiating, Henri develops strategies for tenant & buyer transactions with an emphasis on delivering the highest level of expertise and service.

With more than a decade of experience, Henri has successfully executed lease and sales transactions of numerous commercial buildings & land valued between \$500,000 to \$10 million, with a passion for urban in-fill and adaptive reuse properties in high-growth corridors. Having joined the brokerage team in 2012, Henri works extensively on acquisitions and dispositions for both investors and other developers. With significant experience in market analysis, site selection, negotiating leases, property acquisition/disposition, financial modeling, and full-service transaction execution, his strength is simplifying complex scenarios, helping clients work through tough decisions and keeping everyone focused on accomplishing the team's goals.

Experience

13 years of experience | Joined Childress Klein in 2012

Education

M.S., Real Estate, cum laude | University of North Carolina at Charlotte

B.A., Finance | Wofford College

Certified Commercial Investment Member (CCIM)

Affiliations

Licensed Real Estate Broker (North Carolina & South Carolina)

Charlotte Regional Commercial Board of Realtors (CRCBR), Board of Directors

Certified Commercial Investment Member (CCIM), NC Chapter Member

Urban Land Institute (ULI), Member

SELECT PROJECT EXPERIENCE

Browder Real Estate Group Charlotte, NC

+/- 100,000 SF | Acquisitions of Adaptive Reuse

White Point Partners Charlotte, NC

+/- 100,000 SF | Acquisitions of Adaptive Reuse

+70,000 SF | Landlord Lease-Up of Adaptive Reuse

Service Logic Multimarket - Tenant Rep.

9,800 SF | Charlotte, NC

5,500 SF | Charlotte, NC

13,000 SF | Charlotte, NC

27,000 SF | Washington D.C.

21,000 SF | Little Rock, AR

Utilities, Inc. Charlotte, NC

10,000 SF | Office (Lease)

Torrent Consulting Charlotte, NC

4,600 SF | Office (Lease)

JE Dunn Charlotte, NC

12,000 SF | Office (Lease)

Atlas Copco Charlotte, NC

16,000 SF | Office (Lease)

Smith Turf & Irrigation Charlotte, NC

Combined +/- 100,000 SF | Flex (Multimarket)

BSB Design Charlotte, NC

5,800 SF | Office (Lease)

Universal Companies Abingdon, VA

78,000 SF | Office & Industrial (Lease)

Mood Media Charlotte, NC

100,000 SF | Office & Industrial (Lease)